

Purchasing and contract management

Making sure that the NHS has the necessary goods and services is vital to the delivery of healthcare. As a purchasing and contract manager, your role will be making sure this is done smoothly allowing our healthcare professionals to focus on our patients.

You'll be working with external suppliers and internal NHS departments to get the best products and services available within the resources available.



Working life

In purchasing and contract management, there are a number of areas you could work in. For example:

Apprenticeships logo

- internal logistics (the movement of stores, receipting and distribution)
- information management
- materials management.

You'll need an understanding of the complete supply chain from understanding an identified need for a service or product, through knowing the provider market, the tendering, selecting and awarding process to asset management.

Roles in purchasing and contract management

Job titles and roles will vary but here are some examples of job roles in purchasing and contract management.

You'll work with staff across your organisation including managers of finance, estates and facilities, clinical areas, as well as external suppliers

- deputy head of procurement
- contract management
- associate director of procurement and supplies

Deputy head of procurement

In this role, you'd be required to:

- manage a large and varied contract portfolio
- visit a number of sites within the local area
- undertake and manage procurements from identifying a requirement to the awarding of the contract using procurement and sourcing principles
- analyse and report on a range of subjects including, products, suppliers and tender evaluation
- organise product trials, analyse product use and supply, investigate savings opportunities and implement and report accordingly.

Contracts manager

In this example, you'd be based within the supplies department of an acute (hospitals) trust. You'd be:

- maximising cost savings and efficiencies in the contracting and procurement process
- developing and managing a range of suppliers
- and improving on service delivery through the use of "best practice".

Associate director of procurement and supplies

Working in an NHS trust of over 5,000 staff your key responsibility would be to re-develop and re-engineer the supply chain business for the trust. You'd be heavily involved in the strategic direction of the trust.

Want to learn more?

- Find out more about the entry requirements, skills and interests required to enter a career in purchasing and contract management ^[1]
- Find out more about the training you'll receive for a career in purchasing and contract management ^[2]

• Pay and conditions

Most jobs in the NHS are covered by the Agenda for Change (AfC) ^[3] pay scales. This pay system covers all staff except doctors, dentists and the most senior managers. In purchasing and contract management, your career in the NHS would typically start at Agenda for Change ^[4] Band 5, with opportunities to progress to positions at Bands 6 and

7, and the most senior roles rising to Band 8c for example.

Staff in the NHS will usually work a standard 37.5 hours per week. They may work a shift pattern.

Terms and conditions of service can vary for employers outside the NHS.

- **Where the role can lead**

With further training and/or experience, you may be able to develop your career further and apply for more senior managerial roles – potentially at director level, with a broader remit.

Progression for those with ability is typically via general management with a large healthcare provider

Relocation for promotion is common.

More diverse routes are now opening up, for example, jointly-funded posts between health and social services.

- **Job market and vacancies**

When you're looking for managerial jobs or apprenticeship vacancies, there are a number of sources you can use but most vacancies in NHS organisations can be found on the [NHS Jobs website](#) [5].

Just some of the current vacancies are below.

Find a vacancy

Enter your location or postcode

Show results within

Search

- **Strategic Procurement and Contracts Manager**

Location to be confirmed at interview, CF11 9AD

Salary:

£54550.00 to £61412.00

Type:

Permanent

Employer:

Digital Health and Care Wales

[Apply now on NHS Jobs for Strategic Procurement and Contracts Manager job \(opens in a new window\)](#) ^[6]

- **Procurement Manager**

Salford, M5 3EH

Salary:

£30000.00 to £40000.00

Type:

Permanent

Employer:

NHS Shared Business Services

[Apply now on NHS Jobs for Procurement Manager job \(opens in a new window\)](#) ^[7]

- **Procurement Manager**

Salisbury, SP28BJ

Salary:

£37338.00 to £44962.00

Type:

Permanent

Employer:

Salisbury NHS Foundation Trust

[Apply now on NHS Jobs for Procurement Manager job \(opens in a new window\)](#) ^[8]

- **Estates Contracts Manager**

Brighton, BN2 3EW

Salary:

£53755.00 to £60504.00

Type:

Permanent

Employer:

Sussex Community NHS Foundation Trust

[Apply now on NHS Jobs for Estates Contracts Manager job \(opens in a new window\)](#) ^[9]

- **Associate Procurement Manager**

Reading, RG1 5UZ

Salary:

£37338.00 to £44962.00

Type:

Permanent

Employer:

Royal Berkshire NHS Foundation Trust

[Apply now on NHS Jobs for Associate Procurement Manager job \(opens in a new window\)](#) ^[10]

- **Corporate Procurement Manager**

Sheffield, S5 7AU

Salary:

£37338.00 to £44962.00

Type:

Permanent

Employer:

Sheffield Teaching Hospitals NHS Foundation Trust

[Apply now on NHS Jobs for Corporate Procurement Manager job \(opens in a new window\)](#) ^[11]

- **Senior Strategic Procurement Manager**

Staffordshire, ST4 6QG

Salary:

£53755.00 to £60504.00

Type:

Permanent

Employer:

University Hospital of North Midlands NHS Trust

[Apply now on NHS Jobs for Senior Strategic Procurement Manager job \(opens in a new window\)](#) ^[12]

- **Senior Corporate Procurement Manager**

Sheffield, S5 7AU

Salary:

£46148.00 to £52809.00

Type:

Permanent

Employer:

Sheffield Teaching Hospitals NHS Foundation Trust

[Apply now on NHS Jobs for Senior Corporate Procurement Manager job \(opens in a new window\)](#) ^[13]

- **Senior Procurement Manager - Capital**

Salisbury, SP28BJ

Salary:

£46148.00 to £52809.00

Type:

Permanent

Employer:

Salisbury NHS Foundation Trust

[Apply now on NHS Jobs for Senior Procurement Manager - Capital job \(opens in a new window\)](#) ^[14]

- **Deputy Pharmacy Procurement Manager**

Gillingham, ME7 5NY

Salary:

£29970.00 to £36483.00

Type:

Permanent

Employer:

Medway NHS Foundation Trust

[Apply now on NHS Jobs for Deputy Pharmacy Procurement Manager job \(opens in a new window\)](#) ^[15]

- **Pharmacy Manufacturing Business & Contracts Manager (XN10)**

Leeds, LS10 2JQ

Salary:

£74290.00 to £85601.00

Type:

Permanent

Employer:

Leeds Teaching Hospitals

[Apply now on NHS Jobs for Pharmacy Manufacturing Business & Contracts Manager \(XN10\) job \(opens in a new window\)](#) ^[16]

- **Band 7 Senior Contracts Manager - Trust HQ**

Birmingham, B13 8QY

Salary:

£46148.00 to £52809.00

Type:

Fixed-Term

Employer:

Birmingham and Solihull Mental Health NHS Foundation Trust

[Apply now on NHS Jobs for Band 7 Senior Contracts Manager - Trust HQ job \(opens in a new window\)](#) ^[17]

- **Senior Procurement Business Manager**

Cardiff, CF14 4HH

Salary:

£46840.00 to £53602.00

Type:

Permanent

Employer:

NHS Wales Shared Services Partnership

[Apply now on NHS Jobs for Senior Procurement Business Manager job \(opens in a new window\)](#) ^[18]

- **Deputy General Manager - 12 Months Fixed Term Contract**

Bradford, BD9 6RJ

Salary:

£53755.00 to £60504.00

Type:

Fixed-Term

Employer:

Bradford Teaching Hospitals NHS Foundation Trust

[Apply now on NHS Jobs for Deputy General Manager - 12 Months Fixed Term Contract job \(opens in a new window\)](#) ^[19]

- **Procurement and Distribution Services Manager-£76k-£83k-JERSEY**

Jersey, JE23DN

Salary:

£76236.77 to £83790.38

Type:

Permanent

Employer:

Health and Community Services

[Apply now on NHS Jobs for Procurement and Distribution Services Manager-£76k-£83k-JERSEY job \(opens in a new window\)](#) ^[20]

- **Procurement Officer and Senior Procurement Officer**

Leicester, LE1 1FZ

Salary:

£31067.00 to £44711.00

Type:

Permanent

Employer:

Leicester City Council
[Apply now on NHS Jobs for Procurement Officer and Senior Procurement Officer job \(opens in a new window\)](#) ^[21]

- **Contracting Accountant**

Darlington, DL3 6HX

Salary:

£53755.00 to £60504.00

Type:

Permanent

Employer:

County Durham & Darlington NHS Foundation Trust

[Apply now on NHS Jobs for Contracting Accountant job \(opens in a new window\)](#)

^[22]

- **Procurement Administrator**

Blackpool, FY3 8NR

Salary:

£25054.00 to £28766.00

Type:

Permanent

Employer:

Blackpool Teaching Hospitals NHS Foundation Trust

[Apply now on NHS Jobs for Procurement Administrator job \(opens in a new window\)](#) ^[23]

- **Procurement Officer**

Tetbury, GL8 8XB

Salary:

£29970.00 to £36483.00

Type:

Permanent

Employer:

Tetbury Hospital

[Apply now on NHS Jobs for Procurement Officer job \(opens in a new window\)](#) ^[24]

- **Procurement Administrator**

Welwyn Garden City, AL8 6JL

Salary:

£29970.00 to £36483.00

Type:

Permanent

Employer:

NHS Hertfordshire and West Essex Integrated Care Board (468)

[Apply now on NHS Jobs for Procurement Administrator job \(opens in a new window\)](#) ^[25]

- **Organisational Development Manager (Leadership, Management & Teams)**

Across Wales, LL17 0LJ

Salary:

£46840.00 to £53602.00

Type:

Permanent

Employer:

Welsh Ambulance NHS Trust

[Apply now on NHS Jobs for Organisational Development Manager \(Leadership, Management & Teams\) job \(opens in a new window\)](#) ^[26]

- **Pharmacist - Bank contract**

Reading, RG1 8BW

Salary:

£24.70 to £27.79

Type:

Bank

Employer:

Practice Plus Group

[Apply now on NHS Jobs for Pharmacist - Bank contract job \(opens in a new window\)](#) ^[27]

- **Quality Manager/Deputy Laboratory Manager - Microbiology Speciality**

Stanley, AA1 1AA

Salary:

£42000.00 to £52000.00

Type:

Fixed-Term

Employer:

Falkland Islands Government

[Apply now on NHS Jobs for Quality Manager/Deputy Laboratory Manager - Microbiology Speciality job \(opens in a new window\)](#) ^[28]

- **General Manager**

Sittingbourne, ME10 1QA

Salary:

£65000.00 to £68000.00

Type:

Permanent

Employer:

Avery Healthcare Group Ltd.

[Apply now on NHS Jobs for General Manager job \(opens in a new window\)](#) ^[29]

- **Pharmacy Manager**

Oxford, OX3 7RP

Salary:

£57000.00 to £60000.00

Type:

Permanent

Employer:

Nuffield Health

[Apply now on NHS Jobs for Pharmacy Manager job \(opens in a new window\)](#) ^[30]

- **Finance Manager**

York, YO24 1GL

Salary:

£30144.00 to £39632.00

Type:

Fixed-Term

Employer:

St Leonard's Hospice

[Apply now on NHS Jobs for Finance Manager job \(opens in a new window\)](#) ^[31]

- **Service Manager**

West Midlands, ST11 9JG

Salary:

£40000.00 to £40000.00

Type:

Permanent

Employer:

Cygnnet Health Care

[Apply now on NHS Jobs for Service Manager job \(opens in a new window\)](#) ^[32]

- **Practice Manager**

Birmingham, B30 1BY

Birmingham, B48 7LA

Salary:

Negotiable
Type:
Permanent
Employer:
Northwood Medical Centre
[Apply now on NHS Jobs for Practice Manager job \(opens in a new window\)](#) ^[33]

- **Practice Manager**

London, E10 6JB

Salary:
Negotiable
Type:
Permanent
Employer:
The Lyndhurst Surgery
[Apply now on NHS Jobs for Practice Manager job \(opens in a new window\)](#) ^[34]

- **Case Manager**

Hull, HU8 9RW

Salary:
£37338.00 to £44962.00
Type:
Permanent
Employer:
City Health Care Partnership CIC
[Apply now on NHS Jobs for Case Manager job \(opens in a new window\)](#) ^[35]

- **Practice Manager**

Reading, RG6 1JS
Reading, RG5 4JA

Salary:
£45000.00 to £60000.00
Type:
Permanent
Employer:
Parkside Family Practice
[Apply now on NHS Jobs for Practice Manager job \(opens in a new window\)](#) ^[36]

- **Operations manager**

Widnes, WA8 8QS

Salary:
Negotiable

Type:

Permanent

Employer:

The Beeches Medical Centre

[Apply now on NHS Jobs for Operations manager job \(opens in a new window\)](#) ^[37]

- **Practice Manager**

Clacton on Sea, CO15 3AU

Salary:

Negotiable

Type:

Permanent

Employer:

Primary Care Careers

[Apply now on NHS Jobs for Practice Manager job \(opens in a new window\)](#) ^[38]

- **Cleaning Manager**

Bath, BA1 3NG

Salary:

£29970.00 to £36483.00

Type:

Permanent

Employer:

Royal United Hospitals Bath NHS Foundation Trust

[Apply now on NHS Jobs for Cleaning Manager job \(opens in a new window\)](#) ^[39]

- **Practice Manager**

Manchester, M18 8HE

Salary:

Negotiable

Type:

Permanent

Employer:

Central Manchester Networks Ltd

[Apply now on NHS Jobs for Practice Manager job \(opens in a new window\)](#) ^[40]

- **Ward Manager**

Cramlington, NE23 6NZ

Salary:

£46148.00 to £52809.00

Type:

Permanent

Employer:

Northumbria Healthcare NHS Foundation Trust

[Apply now on NHS Jobs for Ward Manager job \(opens in a new window\)](#) ^[41]

- **Ward Manager**

Worthing, BN13 3AT

Salary:

£46148.00 to £52809.00

Type:

Fixed-Term

Employer:

Sussex Partnership NHS Foundation Trust

[Apply now on NHS Jobs for Ward Manager job \(opens in a new window\)](#) ^[42]

- **Energy Manager**

London, WC1N 3JH

Salary:

£54320.00 to £60981.00

Type:

Permanent

Employer:

Great Ormond Street Hospital for Children NHS Foundation Trust

[Apply now on NHS Jobs for Energy Manager job \(opens in a new window\)](#) ^[43]

- **Home Manager**

New Malden, KT3 5EA

Salary:

£84000.00 to £103826.00

Type:

Permanent

Employer:

Aria Care

[Apply now on NHS Jobs for Home Manager job \(opens in a new window\)](#) ^[44]

- **Ward Manager**

Isleworth, TW7 6AF

Salary:

£51883.00 to £58544.00

Type:

Permanent

Employer:

Chelsea and Westminster Hospital NHS Foundation Trust

[Apply now on NHS Jobs for Ward Manager job \(opens in a new window\)](#) [45]

- **Ward Manager**

London, N19 5NX

Salary:

£54320.00 to £60981.00

Type:

Permanent

Employer:

455 North London NHS Foundation Trust

[Apply now on NHS Jobs for Ward Manager job \(opens in a new window\)](#) [46]

- **Hub Manager**

Cottingham, HU16 5JQ

Salary:

£29970.00 to £36483.00

Type:

Permanent

Employer:

Hull University Teaching Hospitals NHS Trust

[Apply now on NHS Jobs for Hub Manager job \(opens in a new window\)](#) [47]

- **Pharmacy Manager**

Redruth, TR15 2AF

Salary:

Negotiable

Type:

Permanent

Employer:

Superdrug

[Apply now on NHS Jobs for Pharmacy Manager job \(opens in a new window\)](#) [48]

- **Hospitality Manager**

Chertsey, KT16 9FS

Salary:

£40000.00

Type:

Permanent

Employer:

Avery Healthcare Group Ltd.

[Apply now on NHS Jobs for Hospitality Manager job \(opens in a new window\)](#) [49]

- **Hospital Manager**

Worcester, WR1 2DD

Salary:

Negotiable

Type:

Permanent

Employer:

CHEC

[Apply now on NHS Jobs for Hospital Manager job \(opens in a new window\)](#) ^[50]

- **Hospitality Manager**

Beckenham, BR3 3FH

Salary:

£35000.00

Type:

Permanent

Employer:

Avery Healthcare Group Ltd.

[Apply now on NHS Jobs for Hospitality Manager job \(opens in a new window\)](#) ^[51]

- **Clinic Manager**

Middlesbrough, TS3 6LB

Salary:

£50000.00 to £54000.00

Type:

Permanent

Employer:

Diaverum

[Apply now on NHS Jobs for Clinic Manager job \(opens in a new window\)](#) ^[52]

- **Practice Manager**

London, W2 2HL

London, W2 5ES

Salary:

£55000.00 to £65000.00

Type:

Permanent

Employer:

Connaught Square Practice

[Apply now on NHS Jobs for Practice Manager job \(opens in a new window\)](#) ^[53]

- **Deputy Manager**

Littleover, DE23 4BU

Salary:

£16.00

Type:

Permanent

Employer:

Avery Healthcare Group Ltd.

[Apply now on NHS Jobs for Deputy Manager job \(opens in a new window\)](#) ^[54]

- **Waste Manager**

Harlow, CM20 1QX

Salary:

£29970.00 to £36483.00

Type:

Permanent

Employer:

The Princess Alexandra Hospital NHS Trust

[Apply now on NHS Jobs for Waste Manager job \(opens in a new window\)](#) ^[55]

- **Waste Manager**

Harlow, CM20 1QX

Salary:

£29970.00 to £36483.00

Type:

Permanent

Employer:

The Princess Alexandra Hospital NHS Trust

[Apply now on NHS Jobs for Waste Manager job \(opens in a new window\)](#) ^[55]

- **Pharmacy Manager**

Kingston Upon Hull, HU10 7AZ

Salary:

Negotiable

Type:

Permanent

Employer:

Spire Healthcare Ltd

[Apply now on NHS Jobs for Pharmacy Manager job \(opens in a new window\)](#) ^[56]

- **Category Manager**

Huddersfield, HD3 3EA

Salary:

£41341.00

Type:

Permanent

Employer:

Calderdale and Huddersfield Solutions

[Apply now on NHS Jobs for Category Manager job \(opens in a new window\)](#) ^[57]

- **Practice Manager**

Northampton, NN3 8DW

Salary:

£35000.00 to £50000.00

Type:

Permanent

Employer:

Weston Favell Primary Care Centre - Favell Plus GP Surgery

[Apply now on NHS Jobs for Practice Manager job \(opens in a new window\)](#) ^[58]

- **Pharmacy Manager**

Eastleigh, SO53 2DW

Salary:

Negotiable

Type:

Permanent

Employer:

Nuffield Health

[Apply now on NHS Jobs for Pharmacy Manager job \(opens in a new window\)](#) ^[59]

- **Deputy Manager**

Cardiff, CF24 2NT

Salary:

£45000.00

Type:

Permanent

Employer:

involve Care & Support

[Apply now on NHS Jobs for Deputy Manager job \(opens in a new window\)](#) ^[60]

- **Outpatient Manager**

London, NW3 2AL

Salary:

£46148.00 to £52809.00

Type:

Permanent

Employer:

Marie Curie

[Apply now on NHS Jobs for Outpatient Manager job \(opens in a new window\)](#) ^[61]

- **Practice Manager**

Bradford, BD8 9LB

Salary:

Negotiable

Type:

Permanent

Employer:

Kensington Partnership

[Apply now on NHS Jobs for Practice Manager job \(opens in a new window\)](#) ^[62]

- **Operations Manager**

Slough, SL1 1TT

Salary:

£35000.00

Type:

Permanent

Employer:

Herschel Medical Centre

[Apply now on NHS Jobs for Operations Manager job \(opens in a new window\)](#) ^[63]

- **Home Manager**

Milton Keynes, MK6 5LS

Salary:

£50000.00 to £100000.00

Type:

Permanent

Employer:

Barchester Healthcare

[Apply now on NHS Jobs for Home Manager job \(opens in a new window\)](#) ^[64]

• Further information

For further information about a career in purchasing and contract management, please contact

- [The Chartered Institute of Purchasing and Supply](#) ^[65] (CIPS)
- [CIPS Be a buyer website](#) ^[66]

Other roles that may interest you

- [Estates manager](#) ^[67]
- [Project manager](#) ^[68]
- [Strategic management](#) ^[69]
- [Knowledge and library services](#) ^[70]

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