NHS Health Careers
Supporting guidance for local careers events

Image courtesy of Big Bang Fair
The ambitions of the NHS Long Term Workforce Plan mean that career engagement is more important than ever. Inspiring the future workforce to choose one of the more than 350 NHS careers and helping them understand the routes into the NHS will be crucial to its success.

Careers events and other local engagement activities have a big part to play in this and NHS Health Careers wants to help. We have a range of resources available to help you inspire the next generation and offer the careers information they need to make informed career decisions.

**What you will find in this guide**

In this guide, we will outline what these resources are and how to use them. There are also some top tips for your events as well as some examples of good practice to help your events meet their objectives.

**NHS Health Careers resources for your events**

Our resources include the following:

- an online registration form – allows your event visitors to sign up to receive NHS careers advice by email
- postcards – 15 eye-catching designs that challenge misconceptions about NHS careers
- materials for you to adapt and print locally
- NHS Health Careers website – provides detailed information on over 350 different NHS careers along with tools and resources.
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Image courtesy of Big Bang Fair
Using the online registration form

Many people visiting your stand will know what NHS career they want to do, and will be looking for advice on what steps they need to take to realise their ambition.

By signing people up to the NHS Health Careers email communications programme, we’ll be able to send them the information they need such as:

• benefits of an NHS career
• information on the careers they are interested in, including the entry routes and stories from people who have done it
• video top tips on getting work experience and applying for jobs or training.

Visitors can choose from a range of NHS career areas including nursing, administration and pharmacy. They’ll receive a welcome email from us within 15 minutes and then ongoing email communication until they tell us to stop.

Not only does this provide interested visitors with accurate, timely information on their chosen NHS careers, it also means they are prompted after the event to explore NHS careers.

We can also tell you how many people signed up, helping you measure the impact of your event or stand and show the return on investment.

All you need is a laptop or tablet on your stand/event and to follow the steps below.
Option 1: use the generic online registration form at your events

You can just use the registration page below to sign people up. However, with this option, we won’t be able to tell you how many people registered or the careers they are interested in.

You can find the form at [https://events.healthcareers.nhs.uk/](https://events.healthcareers.nhs.uk/)

Option 2: create a unique registration form at your events

We can create a version of the same registration form that’s unique to your event, allowing us to tell you how many people signed up and the careers they are interested in.

We know (from experience) that measuring the impact of careers events can be challenging and with squeezes on budgets, it’s more important than ever to show the benefits of careers engagement.

So what do you need to do?

**Step 1: Request your unique event link**

On the [NHS Health Careers website](https://www.healthcareers.nhs.uk), you’ll find a form to complete. Just fill it in and we’ll send you your unique event link within seven working days.

**Step 2: Using your unique link**

This part is really important. It’s vital that you use the unique website address we send you for every visitor registration at your event. It’s the code at the end of the URL that allows us to provide you with data. Here’s an example of how the URL could look:


We know that events can get busy and sometimes it’s hard to make sure the correct URL is being used. Here are some top tips for making sure you capture every registration:

1. Favourite or bookmark this link on every laptop, tablet, or mobile device you’re using at the event.
2. After someone registers at the event, select the bookmark or favourite in your browser and you will be taken back to the sign-up page. Don’t use the back button or the address bar as you risk losing the tracking code.
3. Make sure that everyone on your stand is briefed on how to use it. Maybe remind them regularly just in case they forget.

**Step 3: After your event**

After your event, email us at [england.healthcareers@nhs.net](mailto:england.healthcareers@nhs.net) and we’ll send your data within seven days. Please note that this data isn’t sent automatically, so you will need to request it from us.

This data will tell you how many people signed up and the career areas they are interested in. We can offer this data in its raw form or in a dashboard. It doesn’t provide individual visitor details for data protection reasons.

We would love to hear your experience of your event and how the form supported your objectives. Please also let us know if you would be willing to contribute a case study or testimonial. Email [england.healthcareers@nhs.net](mailto:england.healthcareers@nhs.net)
Using the postcards

We understand that printed materials are important. This is why we continue to offer our 15 postcards for you to order.

The messages and designs of the postcards are based on research with school leavers and career switchers. The postcards have strong imagery and messaging that:

•  bust some of the myths about working in the NHS
•  highlight some of the benefits of an NHS career such as being able to make a difference to people’s lives
•  provide information on where to find out more about careers and apprenticeships in the NHS.

You can order up to 50 of each postcard, once a month. This is to ensure there is enough stock for the local NHS, schools, colleges and other organisations across the country.

You can find out how to order the postcards on the NHS Health Careers website.

QR codes are also being added to each postcard at the point of being reprinted so people can easily access relevant online content.

We also offer downloadable files allowing you to adapt and print them locally.

Print and adapt our materials

Print-ready PDF files

Each of the following assets are available as print-ready PDF files for you to send to a professional printer:

•  350 Careers, One NHS, Your Future booklet
•  15 postcards
•  A pull-up banner (850mm x 2000mm)
•  Event stand panels - these provide a branded backdrop to your stand for events that provide a shell scheme (a built structure). There are six panels measuring 6000mm x 2350mm in total. However, two of the middle panels can be removed for smaller stands.

You can download the print-ready PDFs and the InDesign files on the NHS Health Careers website.
Adaptable InDesign files

If you want to adapt the resources to better meet local needs, an InDesign file is also available for each of the assets. For example, you may want to add your own NHS organisation’s logo or contact email address. However, there are some dos and don’ts that we strongly recommend you stick to.

Dos

• Do - get support from a professional designer when making any changes.
• Do – use the Frutiger font as per the NHS identity guidelines.
• Do - keep the NHS Health Careers website and helpline details to ensure people receive the most up-to-date careers information and advice.
Adaptable InDesign files

Don’ts

Don’t – use any logo other than a variation of the NHS logo and make sure it follows the NHS identity guidelines. Speak to your communications team if you are unsure.
Adaptable InDesign files

Don’ts

Don’t – print in black and white.

If you haven’t made up your mind about your career…

keep us in mind

If you haven’t made up your mind about your career…

keep us in mind
Adaptable InDesign files

Don’ts

Don’t – alter or manipulate the images or other elements of the layouts.

Your biggest career challenge could be just around the corner

Your biggest career challenge could be just around the corner
Adaptable InDesign files

Don’ts

Don’t - change the headlines, copy or imagery in the assets.
Top tips on managing events

Pre-event
Whether you hold events regularly or are about to hold your first, we have some tips on how to get the most out of them.

• Think about what you want to achieve!
  ○ Do you want to get people signed up to receive information on local initiatives or programmes such as work experience or apprenticeship opportunities? If so, how are you going to do this in line with your organisation’s data protection policy? Have you spoken to your data protection lead?
  ○ Do you want to inspire visitors to consider a career in the NHS? If so, how are you going to do this? Do you need NHS staff in a range of jobs to talk to people about their roles?

• Think about audience. The younger the audience, the traditionally harder they are to engage on careers.
  ○ For younger students, you may want to think of innovative ways of getting them excited about an NHS career. You may want to have equipment where they can ‘have a go’. Or give them a chance to dress up in NHS uniforms for photos. Or use the resources on the Step into the NHS website such as the ‘career mapper’ or the NHS quiz.
  ○ Older students (key stage 4 and above) and adults are likely to be more focused on their futures and will be looking for information and advice on their next steps. So it is important to come armed with the information they need and make sure you have knowledgeable people (either you or others) for this.

• Consider some of the practical aspects of running your event:
  ○ Find out about the Wi-Fi availability at the venue. If there isn’t any, are there other options? Could you hotspot from a work phone for example?
  ○ Do you have access to power at the event? This will be useful for recharging any tablets and iPads.

• Think about branding for your stand. How will visitors be drawn in?
  ○ Using a pull-up banner can help visitors identify the NHS from a distance. See our files to print and adapt ours.
  ○ For larger events, our events panels are available to be printed and attached to a shell scheme stand.

• Familiarise yourself with the roles and career areas on the NHS Health Careers website using ‘Explore roles’. This will help you to guide people to the right information and ensure they sign up to the right career areas on the registration form.

• Order our postcards from us well in advance so you know they will reach you in time. If you are using the online registration form, we need seven days’ notice to generate a unique link for you.
  ○ You may also want to look at which postcards best meet your event’s audience. For example, some are more aligned to career switchers than students.
  ○ Although you can order 50 of each postcard design, it may be better to order according to the number of visitors expected at the event. We have found that having items of no more than 10% of footfall reduces waste. For example, ordering 200 postcards for an event with 2,000 expected visitors.

• Think about writing a brief to send people volunteering on your stand in advance. We have drafted you a template for you to use.
Top tips on managing events

During your event

• If you have a team of people on your stand, start the day with a face-to-face briefing so everyone knows what you are looking to achieve and what is available for visitors. It only needs to be 15 minutes but can really help in making sure everyone’s up to speed.

• Make sure the registration form is readily available on tablets and/or laptops throughout the day. It’s common for users to browse to different webpages, so remember to ‘reset’ each one back to your bookmarked link after each use.

• Encourage visitors to come on to the stand. Prepare some questions to ask people such as ‘Have you ever thought about a career in the NHS?’ Many people will say something like ‘No, I don’t like blood’ or ‘I don’t want to be a doctor or nurse’, giving you the chance to talk about the range of careers in the NHS. You’ll be surprised how many people are keen to learn more.

• Use the Find your Career quiz on the NHS Health Careers website for older students and adults who don’t know what they want to do. It offers opportunities to discuss the careers available and sign-up people to information on the careers they are interested in through the registration form.

Post event

• If you are gathering personal data for local use (don’t forget to speak to your data protection lead in advance), make sure that you follow-up with the person who signed up as quickly as possible. Even if it is just to say, ‘thanks for your interest…’ and ‘we’ll be in touch shortly’.

• If you are using our unique registration form to sign people up to the NHS Health Careers email communications, remember to ask us for the data ASAP after the event.
Good practice case studies

**What Career Live – March 2023**

The NHS Health Careers team ran its first digital-only event at What Career? Live in March 2023, an event for school leavers at the NEC in Birmingham. NHS Health Careers is one of the most popular employers at the exhibition.

**What we did**

Previously, the team had brought around 600 booklets and 1,500 postcards for the 20,000+ visitors at each event. Keen to see if we could better engage visitors, we instead had a suite of laptops and tablets on the stand with the online registration form and tools from the NHS Health Careers website including the Find your Career quiz, Course Finder and Explore Roles. NHS Jobs was also available for anyone looking for current vacancies.

**What we learnt**

Usually with some encouragement, we found young people were able to find all the information they needed and were more than happy to complete the quiz and sign-up to receive more information. This was especially the case for most visitors who either had specific questions about the NHS, or had a good idea of what careers they wanted to pursue.

For those who were not sure what they wanted to do, the Find your Career quiz meant they were able to instantly find careers that matched their skills and interests, before researching them further using the individual role pages which have entry requirements, skills needed and current vacancies. Visitors are often very pleased with the information available and often say they will continue to do further research at home, now they are familiar with the website.

As the audience was school leavers, there was a lot on interest in apprenticeships and university courses. The Course Finder on the website was especially useful to help them find the universities offering the training they were interested in while NHS Jobs gave them insights into apprenticeship vacancies.

**Evaluation**

The online registration form led to over 200 sign-ups. When considering the overall event cost, this gave us a strong return on investment. For every £20 spent on the event, one person signed up to receive careers information.

Very few people asked us for printed information to take away and the ones that did were usually teachers or careers advisers.
**Good practice case studies**

**NHS England North West regional team**

NHS England in the North West has attended a range of career events across the region with a focus on engaging young people through technology and workshops.

**What we did**

We use tablets at our events with a range of apps and websites to get our message across about health and social care careers.

For example, the [M Care resource and app](#) for younger children has virtual consultations following different health professionals as well as quizzes on healthy eating. It is available for anyone to use.

We have also designed a workshop session on how to save a life in A&E. It's interactive and is not dependent on age groups as it can be adapted to suit the audience. We have used an art installation where kids can draw pictures of specific NHS careers they are aware of. Some kids have written poems or drawn designs that could be used to promote the NHS.

QR codes are used on our pull up banner, which send people to NHS Health Careers website, and the North West Careers Padlet, which has information on work experience and other resources.

Finally, we have t-shirts and an app that uses augmented reality technology to scan the t-shirt showing various systems in the human body through the app.

To make it even more realistic, we use a manikin and put one of the t-shirts on it. We also connect the tablet to a big screen so everyone can see the app while the t-shirt is being scanned. It's a really interactive way to engage with different audiences at schools, colleges, events, stalls and job fairs.
Further information

We hope this information has been useful. If you have any queries, please contact us.

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